



SERVICE ADVISOR
TRAINING

January SCHEDULE

JOIN THE NETWORK ACADEMY AND
OUR PROFESSIONAL TRAINERS FOR
THE BEST SERVICE ADVISOR TRAINING
AVAILABLE

THE FIRST STEP LIVE

\$295

**START YOUR TEAM OUT RIGHT WITH
THIS PROFESSIONAL PROCESS
TRAINING!**

- GREET CLIENTS PROFESSIONALLY
- PERFORM COMPLETE WALK-AROUND
- COMMUNICATION SKILLS
- "WHAT'S IN IT FOR ME" APPROACH
- BUILD LASTING RELATIONSHIPS
- PERSONALIZE CLOSING TECHNIQUES

JANUARY 15TH

10:30AM - 12:30AM EST

REGISTER HERE

THENETWORKACADEMY.COM

GETTING THE MOST OUT OF TRAINING

\$99

MANAGERS AND OWNERS ONLY: SW SERVICE SOLUTIONS HAS DEVELOPED MANY TRAINING TOOLS AND ACCOUNTABILITY PROCESSES TO HELP MANAGERS GUIDE THEIR TEAM TO HUGE INCREASES. THIS INVALUABLE SESSION WILL BE PACKED FULL OF IDEAS TO KEEP YOUR TEAM MOTIVATED WITH FUN COMPETITIONS, REGULAR TRAINING EXERCISES, AND CONSISTENT MONITORING.

JANUARY 15TH
3:00PM - 4:00PM EST

REGISTER HERE

THENETWORKACADEMY.COM

SELLING PREVENTATIVE MAINTENANCE

\$49

**ADVISORS WILL LEARN HOW
TO PRESENT COMBINATIONS
OF SERVICES WITH SIMILAR
BENEFITS IN A CONCISE BUT
EFFECTIVE MANNER, SO YOUR
CUSTOMERS ARE NEVER
OVERWHELMED**

JANUARY 20TH
10:00AM - 10:45AM EST

REGISTER HERE

THENETWORKACADEMY.COM

WHAT DRIVERS WANT IN AUTO SERVICE



RESEARCH SHOWS THERE IS
NO CLEAR DIFFERENTIATION
BETWEEN SERVICE FACILITIES
IN DRIVER'S MINDS. "AREN'T
THEY ALL ABOUT THE SAME?"

THIS STATEMENT ALONE
MAKES IT CLEAR THAT
DRIVERS ARE YOURS TO WIN!

JANUARY 20TH
11:30AM - 12:15PM EST

REGISTER HERE

THENETWORKACADEMY.COM